



WPMT-TV
2005 South Queen Street
York, PA 17403
(717) 843-0043

CONTRACT

<u>Contract / Revision</u> 400023 /		<u>Alt Order #</u> 06385295
<u>Product</u> TOM SMITH 10/23		
<u>Contract Dates</u> 10/23/12 - 10/29/12		<u>Estimate #</u> 325
<u>Advertiser</u> Tom Smith for Senate		<u>Original Date / Revision</u> 10/19/12 / 10/19/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WPMT	<u>Account Executive</u> Cheryl Long	<u>Sales Office</u> Telerep Washin
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u> 11	<u>Product Code</u> 15
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

SRCP Media, Inc.
201 N Union St
Suite 200
Alexandria, VA 22314

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	43	10/23/12	10/26/12	TU-F Late News	10p-1030p		:30			NM	4	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/23/12	10/29/12	- TWTF - -				4	\$600.00			
N 2	43	10/23/12	10/26/12	TU-F Late News	1030p-11p		:30			NM	4	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/23/12	10/29/12	- TWTF - -				4	\$600.00			
N 3	43	10/23/12	10/29/12	M-F 2p-230p	2p-230p		:30			NM	5	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/23/12	10/29/12	MTWTF - -				5	\$40.00			
N 4	43	10/23/12	10/29/12	M-F 230p-3p	230p-3p		:30			NM	5	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/23/12	10/29/12	MTWTF - -				5	\$40.00			
N 5	43	10/23/12	10/26/12	TU-F 6-630p News	6p-630p		:30			NM	4	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/23/12	10/29/12	- TWTF - -				4	\$125.00			
N 6	43	10/23/12	10/26/12	630p-7p News	630p-7p		:30			NM	4	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/23/12	10/29/12	- TWTF - -				4	\$150.00			
N 7	43	10/23/12	10/29/12	M-F 7p-730p	7p-730p		:30			NM	5	\$1,625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/23/12	10/29/12	MTWTF - -				5	\$325.00			
N 8	43	10/23/12	10/29/12	M-F 730p-8p	730p-8p		:30			NM	5	\$1,625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/23/12	10/29/12	MTWTF - -				5	\$325.00			
N 9	43	10/23/12	10/29/12	M-F 8a-830a	8a-830a		:30			NM	5	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/23/12	10/29/12	MTWTF - -				5	\$50.00			
N 10	43	10/27/12	10/27/12	Late Run 10P News	Various		:30			NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	- - - - 1 -				1	\$200.00			
N 11	43	10/28/12	10/28/12	NFL Eagles	Various		:30			NM	2	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 10/22/12	10/28/12	- - - - - 2				2	\$3,000.00			
N 12	43	10/25/12	10/25/12	World Series	Various		:30			NM	1	\$1,800.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	--- 1---				1	\$1,800.00			
D 13	43	10/24/12	10/24/12	X Factor Wed	8p-10p		:30			NM	0	\$0.00
N 14	43	10/29/12	10/29/12	Weekday Late News	10p-1030p		:30			NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/23/12	10/29/12	M-----				1	\$500.00			
N 15	43	10/29/12	10/29/12	MON Late News	10p-1030p		:30			NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/23/12	10/29/12	M-----				1	\$500.00			
N 16	43	10/29/12	10/29/12	MON 6-630p News	6p-630p		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/23/12	10/29/12	M-----				1	\$100.00			
N 17	43	10/29/12	10/29/12	MON 630p-7p News	630p-7p		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/23/12	10/29/12	M-----				1	\$175.00			
N 18	43	10/27/12	10/27/12	College Football	Various	-----S-	:30	1	\$350.00	NM	1	\$350.00
N 19	43	10/27/12	10/27/12	College Football	Various	-----S-	:30	1	\$350.00	NM	1	\$350.00
Totals											51	\$19,775.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/28/12	42	\$17,720.00	\$15,062.00
10/29/12 - 10/29/12	9	\$2,055.00	\$1,746.75
Totals	51	\$19,775.00	\$16,808.75

Signature: _____ **Date:** _____

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